

# JOHN MUSUSA

## Web Developer(Web Design) | Sales Consultant

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### Profile Summary

My name is John Mususa. I am a passionate, enthusiastic, hard-working person with great communication skills, both written and spoken. As one believes, the key to success is "Team Work". I am quick, fast, and adaptive, suitable for any role with an analytical approach to problem-solving. I have a passion for learning, developing, and strive to ensure nothing but Success. Given the opportunity, I can ensure you positive great results. I'm all about Time management and dedication to getting the job done on time.

### EDUCATION

#### **Matriculated High School - 2019**

- **Top Achiever for Computer Application Technology**  
Ocean View High School

#### **Graduated College - 2022**

- **Sound Engineer and Professional DJ**  
Cape Audio College

### EXPERIENCE

#### **National Debt Consultants | Debt Review+Removal - Woodstock**

**Duties & Responsibilities:** [August 2025]

- Lead Generator Sales Agent (Marketing Customer Service) Debt Review & Debt Removal
- Outbound, Cold-calling [System: Simplicity, Vicidial(dialer) and DHS Debt Help System]
- Debt Review, Debt Removal and Debt Mediation Professional Financial Advice
- Follow-ups, marketing, assist with Debt Removal, Provide affordable financial Plans

#### **DC Outsourcing Solutions | Debt Review Sales-Agent - Wynberg**

**Duties & Responsibilities:** [May - August 2025]

- Lead Generator Agent and Closer (Sales Agent) Debt Review
- Outbound, Cold-calling [System: iDOCS and Nexus/Voice-agent]
- Debt Review, Debt Restructuring and improve Customer's Credit Score
- Follow-ups, marketing, Opening and closing Sales ensure target/goals are met as legion

## **Growth Force Marketing|Direct Marketing - Claremont**

### **Duties & Responsibilities:** [2024]

- Customer service Consulting and Direct Marketing Sales,Field Sales-Agent
- Business-owner program, Leadership,Marketing skills and Entrepreneurship
- Customer satisfaction, Product knowledge essential, upscale and sales-driven

## **Web Developer(Web Design)|Freelancer - Cape Town**

### **Duties & Responsibilities:** [2020 - 2025]

I design User-friendly Websites interactive for Businesses of any kind fully responsive and interactive please do visit my Portfolio at: <https://johnmususa.netlify.app/> checkout all my Work and Designs on my journey as a Web Developer, with a variety of Websites made and design by me along with Business and Company Websites.

## **Financial Debt Advisors > Sales Consultant | Customer Services - Claremont**

### **Duties & Responsibilities:** [2023 - 2024]

- Financial Advise customer services Consulting and Marketing sales
- Debt Review, Financial advice, taking calls, Inbound and Outbound calls
- Cold calling, Client follow up, Negotiations,Telephonic skills and Email marketing
- Operating System [Simplicity and Dialog, Voice-dial, Vicidial Script]

## **Quarterdeck International Restaurant and Cafe - Waiter**

### **Duties & Responsibilities**

Experience as Waiter | Runner and Barman knowledge serving customers providing quality Customer Services and assisting in all areas good environmental experience with an Eye for Details and Orders

- Waiter | Runner
- Serving Customers | Seating Guests | Table Bookings
- Kitchen Duties | Food assembly | Housekeeping
- Barman | Drinks serving and Selection of Drink beverages satisfy customers

## **Waiter|All Rounder| McDonald's - Sun Valley**

### **Duties & Responsibilities**

Experience as an All Runner doing a little bit of everything such as:

- Customer Services|Cashier Retail skills| Till Management
- Grill and Kitchen skills|Food assembly attention to details
- Greeting and serving Customers| Cashier Register Experience

## Web Developer Internship (Web Design)

### Duties & Responsibilities: [2020 - 2022]

- **Web Development** - Web Design concepts of Front-end Web Development.
- **Tech Skills** - HTML|CSS|JAVASCRIPT RESPONSIVE DESIGN
- **Project Management** layout and Client User-experience

## CERTIFICATES

**Certificate of Attendance** - The Metropolitan Police Youth Leadership Camp at (Princess Vi Eco Center).

- **Leadership Skills** - Ability to master and work well under pressure and delivering positive results as a Leader.

## Social Media Marketing

- Social Media Fundamentals
- E-mail Marketing Completed
- Knowledge of Social Media Marketing
- Digital Marketing Concepts SEO Marketing

## Web Developer(Web Design)

- Modern Web Development course Web Design
- Front-end Web Developer | FNB Academy Developer Course (Software,Web-design)
- Web Design Course x Advanced Web Developer Design

## Skills

- Leadership Skills | Teamwork|Communication Skills
- Debt Review Sales Agent[Cold-calling,marketing,inbound/outbound calls
- Open/close-Sales,Generate Potential Leads]
- Debt Removal, Debt Mediation, Debt Review,Follow-ups, Customer Service
- Multi-tasking and Problem-solving
- Customer Relationship Management | Time Management
- Web Development(Web Design) -  
HTML|CSS|JAVASCRIPT|BOOTSTRAP|GIT|GITHUB|PHOTOSHOP|CANVA|SEO
- Quick Learner| Retail skills| Ability to meet Deadlines
- Administration Skills and Computer Skills
- Work well under pressure| Eye for Details
- Kitchen skills|Waiter|Runner| Barman Drink beverages
- Hard-working | Enthusiasm| Goal driven
- Negotiating Skills Closing Deals ensure Sales are made[Marketing]
- Product knowledge| Telephonic skills

**Languages: English and Afrikaans**