

# JOHN MUSUSA

Web Developer | Sales Consultant

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## Profile Summary

My name is John Mususa I'm a passionate enthusiastic hard working person with great communication skills both written and spoken off, as one believes the key to success is "Team Work". I am quick fast and adaptive suitable for any role with an analytical approach to problem-solving, I have a passion for learning, developing and strive to ensure nothing but Success. Given the opportunity I can ensure you positive great results I'm all about Time management and dedication to getting the job done on time.

## EDUCATION

### **Matriculated High School - 2019**

- **Top Achiever for Computer Application Technology**  
Ocean View High School

### **Graduated College - 2022**

- **Sound Engineer and Professional DJ**  
Cape Audio College

### **Web Development - 2025**

- **Web Designer and Business Consultant**

## EXPERIENCE

### **IT Desktop Technician Support - Cape Town**

**Duties & Responsibilities:** [2025]

- **Operating System(OS)** Installation, Updates experience [ Windows 10/11 knowledge]
- **Hardware Maintenance** - Software, Hardware update+install [SSDs, HDD, RAMS] System-updates
- **IT Technical Support** | Ticket Logging | Audio-Visual Equipment Experience
- **Trouble-Shooting, Fix Errors, Problem-solving**

### **Web Developer(Web Design) | Freelancer - Cape Town**

**Duties & Responsibilities:** [2020 - 2025]

I Design Responsive User-friendly Websites easy to use and navigate, focused on transforming your Business ideas into Reality with high-performing comprehensive Designs. Please visit my Portfolio at: <https://johnmususa.netlify.app/> to view all my Work and Designs I designed for Businesses.

## **A Debt Relief Company | Lead Gen - Claremont**

### **Duties & Responsibilities:** [2025]

- Lead Gen Sales Agent Debt Review
- Outbound, Cold-calling [System: Simplicity, Vicidial(dialer) and iDOCS]
- Lead generating and signing up new potential clients
- Financial advice ,Customer Service CRM Management and Sales Driven.

## **National Debt Consultants | Debt Review+Removal - Woodstock**

### **Duties & Responsibilities:** [2025]

- Lead Generator Sales Agent (Marketing Customer Service) Debt Review & Debt Removal
- Outbound, Cold-calling [System: Simplicity, Vicidial(dialer) and DHS Debt Help System]
- Debt Review, Debt Removal and Debt Mediation Professional Financial Advice
- Follow-ups, marketing, assist with Debt Removal, Provide affordable financial Plans

## **DC Outsourcing Solutions | Debt Review Sales-Agent - Wynberg**

### **Duties & Responsibilities:** [2025]

- Lead Generator Agent and Closer (Sales Agent) Debt Review
- Outbound, Cold-calling [System: iDOCS and Nexus/Voice-agent]
- Debt Review, Debt Restructuring and improve Customer's Credit Score
- Follow-ups, marketing,Opening and closing Sales ensure target/goals are met as legion

## **Growth Force Marketing | Direct Marketing - Claremont**

### **Duties & Responsibilities:** [2024]

- Customer service Consulting and Direct Marketing Sales,Field Sales-Agent
- Business-owner program, Leadership,Marketing skills and Entrepreneurship
- Customer satisfaction, Product knowledge essential, up-scaling and sales-driven

## **Sales Consultant | Customer Services | Financial Debt Advisors - Claremont**

### **Duties & Responsibilities:** [2023 - 2024]

- Financial Advise customer services Consulting and Marketing sales
- Debt Review, Financial advice, taking calls
- Cold calling, Client follow up, Negotiations,Telephonic skills and Email marketing

## **Waiter | Cashier | Runner | McDonald's - Sun Valley**

### **Duties & Responsibilities:**

Experience as an All Runner doing a little bit of everything such as:

- Customer Services | Cashier Retail skills | Till Management
- Grill and Kitchen skills | Food assembly attention to details
- Greeting and serving Customers | Cashier Register Experience

## Quarterdeck International Restaurant and Cafe - Waiter/Runner

### Duties & Responsibilities:

Waiting and serving customers providing quality Customer Services and assisting in all possible areas good environmental experience with an Eye for Details and Orders

- Teamwork|Time Management|Work under Pressure| Waiter and Barman

## Web Developer Internship (Web Design)

### Duties & Responsibilities: [2020 - 2022]

- **Web Development** - Web Design concepts of Front-end Web Development.
- **Tech Skills** - HTML|CSS|JAVASCRIPT RESPONSIVE DESIGN|DATABASES|BOOTSTRAP
- **Project Management** layout and Client User-experience.

## CERTIFICATES

**Certificate at MPL**-The **Metropolitan Police Youth** Leadership Camp at (Princess Vi Eco Center).

- **Leadership Skills** - Ability to master and work well under pressure and delivering positive results as a Leader.
- Pressure and Leadership
- Execute strategic thinking , Problem-solving

### Social Media Marketing

- Social Media Fundamentals
- E-mail Marketing Certification
- Knowledge of Social Media Marketing
- Digital Marketing Concepts SEO Marketing

### Web Developer(Web Design)

- Modern Web Development course Web Design
- Front-end Web Developer Certificate (Alison Course)
- Web Design Course (HubSpot Academy)

## Skills

- IT Technical Support |System-Updates|Trouble-shooting
- Web Development (Web Design) - HTML|CSS|JAVASCRIPT|BOOTSTRAP|GITHUB|PHOTOSHOP|CANVA|SEO
- Administration Skills and Computer Skills[Exel,Word,Powerpoint]
- Leadership Skills | Teamwork|Communication Skills
- Customer Relationship Management | Time Management
- Quick Learner| Retail skills| Ability to meet Deadlines
- Negotiating Skills Closing Deals ensure Sales are made[Marketing]
- Product knowledge| Telephonic skills
- Multi-tasking and Problem-solving
- Work well under pressure| Eye for Details
- Hard-working | Enthusiasm| Goal driven

**Languages: English and Afrikaans**